

Introducing Agent VIP Concierge Service



A Division of Insured Solutions

We want to make referring to Insured Solutions easier for our top producers. And we want to reward you for doing it! That's why we're introducing our new VIP Concierge Service for our top agents.

As someone who has closed 3 or more deals with us, you are being grandfathered into the program. Congratulations! You are going to experience a level of service unparalleled in the insurance industry.

Before we detail the perks of this new premium level of service, let us tell you what it will NOT involve: There's nothing you have to do to register for this service, no points to monitor, nothing you have to keep track of. Just do what you do best, which is produce quality submissions from your clients and keep referring them to us at Insured Solutions.

Here's what you'll get starting today!

-VIP Concierge Desk Hotline. You'll have an 800 number just for our VIP's. With our VIP Desk, you'll get coverage and other questions answered immediately. Your concierge assistant will get you answers to all questions within two hours – not days. And we will follow up to make sure you have all of the information you need.

-Expedited Indications. You will enter your submissions in our Broker Portal or send them to a VIP Concierge submissions email address to be worked quickly and returned with an indication within one business day or less. (Assuming submissions are complete and missing information is supplied quickly.)

-Expedited Underwriter Communications.

-Increased Commissions. Once you hit three sold deals in a year, you'll get an additional 1/4% commission for each deal over three. Commissions increased by 1% for any/all above five.

-Special Sales Contests Only for VIP Agents. TBA.

-Invitations to Private Events with Carrier Underwriters. You are serious about closing deals. We want to get you with the people who make it happen. Fun, informative events with our top Carriers will keep you in the know and will help you cultivate industry relationships.

-Special events. Travel, sporting events, golf events, concerts, exclusive restaurants. We want to wine and dine you and treat you like the special VIP that you are. You'll know you're appreciated every day as an Insured Solutions VIP Agent.

-Agency Contingency Bonuses. Additional bonuses will be offered for agencies meeting sales and retention goals agency-wide. (meet loss ratio goals, low cancellation rate, etc.) Details TBA.

What do you have to do to maintain VIP status?

- Maintain your appointment in good standing (as per marketing agreement).
- Provide complete submission and respond to underwriting questions promptly.
- Exceed 5 sold deals of Insured Solutions products per calendar year.

How will you know you've qualified for VIP status and additional perks?

We'll tell you! We'll track and keep you posted on perks you've earned and will let you know when you're within striking distance of a new one. Remember, there's nothing you have to do to remain in the VIP program except do what you do best – refer and sell quality deals! Congratulations. Let's do more business together!